



# **Dennis Caniglia**

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*Professional Experience:*

## **Henning Mediation & Arbitration Services, Inc.**

1999-2010

- Mediated approximately 400 cases. Successful resolution of several cases in the eight figure range. Success ratio approximately 87%. Mediated successfully cases in excess of \$20,000,000.
- Areas of expertise:
  - Medical Malpractice
  - Nursing Home Liability
  - Products Liability
  - Commercial Litigation Disputes
  - Insurance/Law Coverage
  - Personal Injury/Wrongful Death
  - Premises Liability
  - Professional/Legal Liability
  - Errors & Omissions Liability
  - Life Insurance Disputes
  - Disability Insurance Disputes
  - Long Term Care Disputes

## **Caniglia Litigation Consulting, LLC**

2004-Present

- Expert Witness in a number of cases. Information will be provided if requested on each.
- Consulting service for attorneys and insurance companies. Services include case evaluation, negotiation assistance, mediation strategies, life care plan and economic needs evaluation.
- Structured Settlement evaluation and placement. License agent affiliated with *The Pension Company*. We have the ability to shop for the best rate. Any rate improvement will go to provide additional benefits.
- Expert witness assistance and evaluation of claim handling, process and procedures that relate to extra contractual liability.
- Licensed as Georgia Resident Agent-Life, License Number 777599

## **St. Paul Insurance Companies**

1966-1999 (Retired)

- **National Director of Major Litigation, Atlanta, GA (1996-1999)**

- Resolution of major cases \$1 million and over, nation-wide. Cases were resolved primarily through mediation. \$2 million in authority to resolve cases including medical, nursing, bad faith, general, professional and auto liability. Involvement in case which settled in the eight figure range.
- Recommendation and securing settlement authority on files over authority from Executive Management Committee for settlement purposes.
- This position also involved negotiation training and mentoring of Field Claim Handlers.
- **Regional Claim Manager and Southeast Medical Liability Claim Manager, Atlanta, GA (1980-1996)**
  - Ultimately responsible for the investigation and handling of all claims in the geographic area including Georgia, Florida, Alabama, South Carolina, and Puerto Rico. Authority of \$1 million.
  - Responsible for training, development, and supervision of 120 professional and support personnel.
  - Served on Corporate Best Practice Claim Team, developing “Claim Best Practice, Implementation, and Auditing” for compliance (1993&1994)
- **Corporate Headquarters Regional Liability Claim Manager, St. Paul, MN (1978-1980)**
  - Responsible for all “Over Files” in geographic areas including Texas, New York, Oklahoma, North Dakota, South Dakota, Georgia, Colorado, and Missouri. Numerous Corporate Claim projects. Auditing for claim procedures and compliance with corporate policy and procedures.
- **Claim Manager, Ft. Lauderdale, FL (1976-1978)**
  - Overall responsibility for investigation and handling of all claims and staff in South Florida region.
- **Claim Trainee, Claim Representative, & Senior Claim Representative, Omaha, NE (1966-1976)**
  - Investigated and handled to conclusion, all types of claims, primarily liability claims.

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*Professional Recognitions & Accomplishments:*

- Appointed to serve a three year term on The Supreme Court of Georgia’s Commission on Alternative Dispute Resolution by the Chief Justice. Served on the Ethics Subcommittee, along with two Superior Court Judges, and helped develop ethical guidelines for mediators. Duties included reviewing complaints logged against registered mediators and arbitrators. (1992-1995)

- August 26, 1996 – Presented with a certificate of recognition from the Supreme Court of Georgia which states the following:

***“In recognition of your distinguished service and contribution to the improvement of the administration of justice, you are hereby designated:***

***AMICUS CURIAE  
Of the Supreme Court of Georgia”***

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*Speeches:*

- Speaker at numerous State Bar of Georgia, Continuing Legal Education and Georgia Trial Lawyers Association seminars on topics including:
  - Medical Malpractice
  - Case Evaluation
  - Mediation of Medical Malpractice Cases
  - Negotiation
  - Medical Malpractice Trends from the Carrier’s Standpoint
- Speaker at numerous Medical Association of Georgia seminars on various Risk Management topics including:
  - Proper Record Documentation
  - Examples of Malpractice Litigation Trends
  - Malpractice Avoidance
  - What to Expect if You Are Sued
  - Anatomy of a Malpractice Suit, Your Role, Defense Attorney Role, and The Insurance carrier’s Role

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*Publications:*

- Interview with Dennis Caniglia, By Raymond J. Doumar, Attorney and Board Member of the Editorial Board. Verdict Magazine (A publication of the Georgia Trial Lawyers Association), Spring/Summer 2006 Edition.
- Hybrid ADR – An innovative approach to dispute resolution  
Henning Mediation Newsletter, June 2007

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*Other Accomplishments/Civic Involvement:*

- Special Deputy Sheriff, Dekalb County, Georgia. Advisor to Thomas E. Brown, Sheriff, Dekalb County, Georgia. (2004-Present)

- 2007-Present, President, National Football Foundation/College Hall of Fame, Greater Atlanta Chapter.
- 2011 President, Touchdown Club of Atlanta
- Georgia Insolvency Pool Claim Committee Member. (1988-1994)
- Communications Coordinator for United States Congressional Representative John Y. McCollister, Nebraska. (1971-1972)
- Captain, United States Army and Nebraska National Guard. (1963-1977)
- Member of Georgia Academy of Mediators and Arbitrators
- Member of the National Academy of Distinguished Neutrals

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*Education and Training:*

- **1962-1996 Attended Omaha University, Business Administration**
- **1974-1977 Casualty Claim Law Associate Designation, American Educational Institute, Inc.**
- **Alternative Dispute Resolution Training**
  - Resolution Resources Mediation Training
  - Advance Mediation, Straus Institute for Dispute Resolution, Pepperdine University School of Law, Malibu, CA (1999)
  - Meditating The Complex Case, Pepperdine University, June 2007
  - Various other seminars on Mediation and Arbitration. Ongoing.